

FACTS ABOUT DENVER HEALTH

Denver Health: of key importance to Denver and Colorado and Region VIII

- Academic Level I Trauma Center
- Leader in medical preparation for terrorism and disasters
- Rocky Mountain Poison and Drug Center
- 911 emergency response system
- Largest Medicaid provider in state
- Clinical training site annually for 3,400 future health professionals
- Largest provider of care to uninsured patients
- Care provider for local, state and federal prison inmates
- Programs for public inebriates, substance abusers, homeless



Denver Health: An efficient, integrated system, model for the nation

- \$555 million annual budget
- \$311 million annual payroll
- \$158 million current construction
- \$272 million in federal funds
- \$48.9 million in grants
- \$16.4 million disaster preparedness grants
- \$276 million in care for uninsured
- \$5 million net revenues
- 5,000 employees
- 3,400 students in training
- 20 clinics in community
- 400,000 outpatient visits
- 22,000 inpatients
- 1,900 trauma patients
- 70,000 uninsured patients
- 37,000 Medicaid patients
- 35% of Denver's children
- 30% of Denver's births
- All components of Denver Health are linked by sophisticated information technology systems, including imaged electronic medical record and computerized physician order entry.
- All physicians have instant access to patient records, eliminating duplicative tests and reduces costs.



Level One Care for ALL

www.denverhealth.org

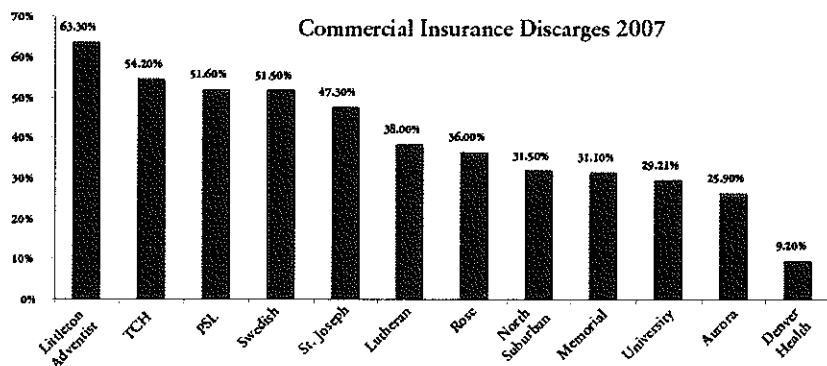
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Denver Health's business model is nationally renowned for its efficiency and preservation of mission.

- Integration of all patient services, from community and public health to the ICU, with one administrative structure that allows seamless patient care in a national "silo-ed" payment system.
- One unified medical staff cares for all patients in the Denver Health system.
- Denver Health is a national leader in innovation such as using the Toyota Production System to reduce waste and improve quality and safety, saving more than \$13 million in two years.
- Denver Health has provided \$3.1 billion in care for uninsured patients in the last 15 years and has remained in the black.
- Denver Health is a leader in quality of care with one of the lowest hospital mortality rates in the nation.
- There is no ethnic disparity in Denver Health's delivery of patient care.
- Forty-seven percent of Denver Health's patients are uninsured.
- Twenty-seven percent of Denver Health's revenues are from Medicaid.
- Denver Health's charges for Medicaid inpatient stays are 53 percent lower than peer hospitals.
- Medicaid daily charges for acute care are 20 percent lower than other hospitals.
- Length of stay for Medicaid patients is 26 percent lower than others.

Denver Health, like all safety net systems, is dependent on government revenues to maintain its mission to care for the special needs of all populations and the everyday health care needs of vulnerable populations.

Medicaid revenues constitute 27 percent of Denver Health's overall revenues, and a significant portion of that comes from supplemental payments. For Denver Health, the main two are Upper Payment Limit (UPL), a special payment mechanism that brings Medicaid reimbursements up to at least the Medicare cost; and, Disproportionate Share Hospitals (DSH) revenues, which are allocated to hospitals that care for a disproportionate share of the uninsured population. In 2007, UPL and DSH payments to Denver Health totaled \$76 million; however, these UPL and DSH payments only cover 26% of the care Denver Health provided for uninsured patients. Without this income, Denver Health would not be able to continue doing business.



Denver Health Net Revenues 2007 — Audited

