First Regular Session Sixty-ninth General Assembly STATE OF COLORADO

ENGROSSED

This Version Includes All Amendments Adopted on Second Reading in the House of Introduction

LLS NO. 13-0432.01 Duane Gall x4335

HOUSE BILL 13-1253

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A BILL FOR AN ACT

FOR
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102 SMALL BUSINESSES IN COLORADO, AND, IN CONNECTION

103 THEREWITH, MAKING AN APPROPRIATION.

Bill Summary

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at http://www.leg.state.co.us/billsummaries.)

The bill directs the governor's office of economic development and international trade (OEDIT) to commission a study and report by a private Colorado entity (defined as the study author) identifying the availability of, need for, and barriers to acquisition of, capital for Colorado small

HOUSE Amended 2nd Reading April 11, 2013 businesses. The report is to be delivered on or before May 1, 2014.

The study author is directed to survey Colorado small businesses and collect data on their size and location, existing sources of capital, uses to which they put capital, and impediments to acquiring capital. The report will contain a summary of this information and the study author's findings and recommendations concerning the adequacy of existing mechanisms for providing capital to Colorado's small businesses and the steps state and local governments, private industry, and federal agencies can take to improve access to capital.

The bill creates a fund for purposes of financing the study. The fund consists of some moneys appropriated by the general assembly and the remainder from private gifts, grants, and donations. Any unexpended and unencumbered moneys remaining in the fund as of June 30, 2014, revert to the general fund of the state.

1	Be it enacted by the General Assembly of the State of Colorado:
2	SECTION 1. In Colorado Revised Statutes, add part 4 to article
3	46 of title 24 as follows:
4	PART 4
5	ACCESS TO CAPITAL FOR SMALL BUSINESSES
6	24-46-401. Legislative declaration - need for empirical study.
7	(1) THE GENERAL ASSEMBLY HEREBY FINDS THAT:
8	(a) The present and prospective right to gainful
9	EMPLOYMENT AND GENERAL WELFARE OF THE PEOPLE OF THIS STATE
10	REQUIRE, AS A PUBLIC PURPOSE, THE PROMOTION AND DEVELOPMENT OF
11	NEW AND EXPANDED BUSINESS ENTERPRISES;
12	(b) Improved access to capital and the formation and
13	FUNDING OF CAPITAL MARKETS FOR SMALL BUSINESSES WILL ENCOURAGE
14	AND FOSTER THE DEVELOPMENT AND DIVERSIFICATION OF COLORADO'S
15	ECONOMY AND THE REDUCTION OF UNEMPLOYMENT AND
16	UNDEREMPLOYMENT IN THE STATE;
17	(c) THE STATE OF COLORADO CONTINUES TO HAVE HIGH LEVELS

1 OF UNEMPLOYMENT AND UNDEREMPLOYMENT; AND

2 (d) SMALL BUSINESSES ARE HISTORICALLY THE SINGLE LARGEST
3 SOURCE OF NET NEW JOBS;

4

(2) THE GENERAL ASSEMBLY DETERMINES THAT:

(a) PROMOTING THE AVAILABILITY OF CAPITAL FOR SMALL
BUSINESSES IS IN THE PUBLIC INTEREST AND SERVES A PUBLIC PURPOSE OF
THE STATE IN PROMOTING THE WELFARE OF THE CITIZENS OF THE STATE
ECONOMICALLY, AS IT SUPPORTS THE FORMATION AND GROWTH OF NEW
AND EXISTING BUSINESSES AND THE RESULTING INCREASE IN
EMPLOYMENT, ECONOMIC ACTIVITY, AND STABILITY; AND

(b) SMALL BUSINESSES IN COLORADO WOULD BENEFIT FROM
EMPIRICAL RESEARCH, CONDUCTED BY INFORMED PROFESSIONALS, ON THE
CURRENTLY AVAILABLE SOURCES OF INVESTMENT CAPITAL, THE EXISTING
BARRIERS TO ACCESS TO THAT CAPITAL, AND PRACTICAL METHODS OF
OVERCOMING THOSE BARRIERS.

16 (3) THE GENERAL ASSEMBLY DECLARES THAT THE STUDY AND
17 REPORT PURSUANT TO THIS PART 4 WILL PROVIDE SIGNIFICANT NEW
18 INFORMATION AND FACILITATE THE PROVISION OF AVAILABLE CAPITAL TO
19 STIMULATE THE GROWTH OF SMALL BUSINESS ENTERPRISES, PROMOTE
20 INNOVATION, INCREASE EMPLOYMENT OPPORTUNITIES FOR COLORADO'S
21 CITIZENS, AND THUS SERVE THE PUBLIC INTEREST.

22 24-46-402. Definitions. As used in this part 4, unless the
23 CONTEXT OTHERWISE REQUIRES:

24 (1) "COMMISSION" MEANS THE COLORADO ECONOMIC
25 DEVELOPMENT COMMISSION CREATED IN SECTION 24-46-102.

26 (2) "OFFICE" MEANS THE GOVERNOR'S OFFICE OF ECONOMIC
27 DEVELOPMENT AND INTERNATIONAL TRADE OR ITS SUCCESSOR OFFICE.

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(3) "SMALL BUSINESS" MEANS A FOR-PROFIT ENTERPRISE THAT IS
 LICENSED TO CONDUCT BUSINESS IN COLORADO AND HAS UP TO FIVE
 HUNDRED EMPLOYEES.

4 (4) "STUDY AUTHOR" MEANS A COLORADO-BASED, PRIVATE
5 ORGANIZATION, NONPROFIT OR ORGANIZED FOR PROFIT, WITH EXPERIENCE
6 IN CONDUCTING RESEARCH AND WITH KNOWLEDGE OF COLORADO'S
7 CAPITAL MARKETS, PARTICIPANTS, AND MECHANISMS FOR MATCHING
8 COLORADO SMALL BUSINESSES WITH CAPITAL SOURCES.

9 24-46-403. Small business capital study - selection of study 10 author - advisory committee - membership - duties - creation of fund 11 - report. (1) THE OFFICE SHALL CONTRACT WITH A STUDY AUTHOR TO 12 CONDUCT THE STUDY DESCRIBED IN THIS SECTION. THE PRIMARY PURPOSE 13 OF THE STUDY IS TO ASSESS THE NEED FOR AND AVAILABILITY OF CAPITAL 14 FOR COLORADO SMALL BUSINESSES AND THE BARRIERS TO ACCESS TO 15 CAPITAL THAT ARE CURRENTLY FACED BY THOSE BUSINESSES. IN 16 ADDITION, THE STUDY MAY BE USED BY THE COLORADO SMALL BUSINESS 17 DEVELOPMENT CENTERS NETWORK FOR STRATEGIC PLANNING TO ENSURE 18 THAT QUALITY TRAINING AND CONSULTING PROGRAMS ARE IN PLACE FOR 19 SMALL AND MEDIUM-SIZED BUSINESSES.

20 (2) THE OFFICE SHALL AWARD THE CONTRACT BASED ON
21 COMPETITIVE BIDS. THE OFFICE SHALL AWARD THE CONTRACT WITHIN
22 NINETY DAYS AFTER RECEIVING SUFFICIENT FUNDING.

23 (3) THE OFFICE'S STAFF SHALL FACILITATE THE EFFORTS OF THE
24 STUDY AUTHOR AND MAY PROVIDE STAFF SUPPORT IF NECESSARY.

(4) THE STUDY MUST INCLUDE A SURVEY OF COLORADO SMALL
BUSINESSES AND LENDERS. THE STUDY AUTHOR SHALL STRIVE TO COLLECT
DATA FROM AS MANY BUSINESSES AND LENDERS AS IS NECESSARY TO

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1 PRODUCE AN APPROPRIATE SAMPLE ON TOPICS THAT MAY INCLUDE: 2 (a) **GEOGRAPHIC LOCATION**; 3 (b) TYPE OF BUSINESS, INCLUDING THE PRODUCTS AND SERVICES 4 THE BUSINESS PROVIDES; 5 (c) YEARS IN OPERATION AND STAGE OF BUSINESS DEVELOPMENT; 6 (d) NUMBER OF EMPLOYEES; 7 (e) THE AMOUNT, SOURCES, AND USE OF CAPITAL SECURED DURING 8 THE PREVIOUS TEN YEARS; 9 (f) THE BUSINESS'S READINESS TO RECEIVE CAPITAL; 10 (g) A FORECAST OF ITS CAPITAL NEEDS FOR THE NEXT FIVE YEARS; 11 AND 12 (h) ANY OTHER INFORMATION THE STUDY AUTHOR DEEMS 13 RELEVANT. 14 (5) THE STUDY AUTHOR SHALL CONSULT WITH THE OFFICE'S 15 EXISTING PARTNERSHIPS THAT HAVE KNOWLEDGE OF CAPITAL NEEDS FOR 16 SMALL BUSINESSES, INCLUDING KEY INDUSTRY NETWORKS, REGIONAL 17 PARTNERSHIPS, SMALL BUSINESS DEVELOPMENT CENTERS, 18 MICRO-LENDERS, AND OTHER ECONOMIC DEVELOPMENT PARTNERS. 19 (6) **Report.** ON OR BEFORE MAY 1, 2014, THE STUDY AUTHOR 20 SHALL DELIVER A REPORT TO THE COMMISSION. THE OFFICE SHALL MAKE 21 THE REPORT AVAILABLE ON THE INTERNET BY JUNE 1, 2014, AND SHALL 22 INCORPORATE IT INTO THE OFFICE'S NOVEMBER 1, 2014, ANNUAL REPORT 23 TO THE GENERAL ASSEMBLY. THE REPORT MUST INCLUDE A SUMMARY OF 24 THE STUDY AUTHOR'S FINDINGS UNDER SUBSECTION (4) OF THIS SECTION, 25 TOGETHER WITH THE STUDY AUTHOR'S CONCLUSIONS AND 26 RECOMMENDATIONS FOR ACTION BY COLORADO'S STATE AND LOCAL 27 GOVERNMENTS, PRIVATE INDUSTRY, AND FEDERAL AGENCIES TO:

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(a) REDUCE EXISTING CONSTRAINTS AND LIMITATIONS IN SECURING
 CAPITAL;

3 (b) IMPROVE THE ABILITY OF SMALL BUSINESSES TO QUALIFY FOR
4 CREDIT;

5 (c) INCREASE THE AMOUNT OF CAPITAL AVAILABLE TO
6 COLORADO'S SMALL BUSINESSES; AND

7 (d) OTHERWISE IMPROVE ACCESS TO CAPITAL BY COLORADO'S
8 SMALL BUSINESSES.

9 (7) THE OFFICE IS HEREBY AUTHORIZED TO RECEIVE FUNDING FOR 10 THE FINANCING OF THE STUDY. THE SOURCES OF FUNDING MAY INCLUDE 11 PUBLIC OR PRIVATE GIFTS, GRANTS, AND DONATIONS. THE OFFICE SHALL 12 TRANSMIT ALL MONEYS RECEIVED UNDER THIS SECTION TO THE STATE 13 TREASURER, WHO SHALL CREDIT THEM TO THE SMALL BUSINESS CAPITAL 14 STUDY FUND, ALSO REFERRED TO IN THIS SECTION AS THE "FUND", WHICH 15 IS HEREBY CREATED IN THE STATE TREASURY. THE FUND CONSISTS OF ANY 16 MONEYS CREDITED TO THE FUND PURSUANT TO THIS SUBSECTION (7) AND 17 ANY MONEYS APPROPRIATED TO THE FUND BY THE GENERAL ASSEMBLY. 18 ALL MONEYS CREDITED TO THE FUND AND ANY INTEREST AND INCOME 19 EARNED ON THE DEPOSIT AND INVESTMENT OF MONEYS IN THE FUND 20 REMAIN IN THE FUND, SUBJECT TO ANNUAL APPROPRIATION BY THE 21 GENERAL ASSEMBLY FOR PURPOSES OF THIS SECTION. ANY UNEXPENDED 22 AND UNENCUMBERED MONEYS REMAINING IN THE FUND ON JUNE 30, 2014, 23 SHALL REVERT TO THE GENERAL FUND.

24 24-46-404. Repeal of part. THIS PART 4 IS REPEALED, EFFECTIVE
25 JULY 1, 2014.

26 **SECTION 2.** Appropriation. (1) In addition to any other 27 appropriation, for the fiscal year beginning July 1, 2013, there is hereby

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1 appropriated, out of any moneys in the general fund not otherwise 2 appropriated, to the governor, lieutenant governor, and state planning and 3 budgeting to be credited to the small business capital study fund created 4 in section 24-46-403 (7), Colorado Revised Statutes, the sum of 5 \$100,000, to be used for purposes consistent with the creation of the fund. 6 In addition to any other appropriation, there is hereby (2)7 appropriated, out of the small business capital study fund, to the 8 governor-lieutenant governor-state planning and budgeting, for the fiscal 9 year beginning July 1, 2013, the sum of \$100,000, or so much thereof as 10 may be necessary, for allocation to economic development programs for 11 contract expenses related to the implementation of this act. 12 **SECTION 3.** Safety clause. The general assembly hereby finds, 13 determines, and declares that this act is necessary for the immediate

14 preservation of the public peace, health, and safety.