Second Regular Session Sixty-eighth General Assembly STATE OF COLORADO

INTRODUCED

LLS NO. 12-0370.02 Brita Darling x2241

HOUSE BILL 12-1281

HOUSE SPONSORSHIP

Young, Ferrandino, Fields, Kefalas, Kerr A., McCann, Peniston, Schafer S.

(None),

SENATE SPONSORSHIP

House Committees Health and Environment **Senate Committees**

A BILL FOR AN ACT

101 CONCERNING A PILOT PROGRAM ESTABLISHING NEW PAYMENT
 102 METHODOLOGIES IN MEDICAID.

Bill Summary

(Note: This summary applies to this bill as introduced and does not reflect any amendments that may be subsequently adopted. If this bill passes third reading in the house of introduction, a bill summary that applies to the reengrossed version of this bill will be available at http://www.leg.state.co.us/billsummaries.)

The bill directs the department of health care policy and financing (state department) to facilitate collaboration among medicaid providers, clients, advocates, and payors that is designed to improve health outcomes and patient satisfaction and support the financial sustainability of the medicaid program. The executive director of the state department may promulgate rules relating to the collaborative process.

The bill creates the medicaid payment reform and innovation pilot program (pilot program) in the state department for the purpose of implementing payment reform projects in medicaid within the framework of the accountable care collaborative. Regional care collaborative organizations (RCCOs) may submit payment proposals to the state department for the pilot program. A RCCO shall work with providers and managed care entities in the RCCO to develop the payment project. Payment projects may include but are not limited to global payments, risk adjustment, risk sharing, and aligned payment incentives. The state department shall select payment projects for inclusion in the pilot program based upon certain criteria and shall give preference to those payment projects that propose global payments. The state department shall respond to RCCOs concerning payment projects that are not selected for the pilot program, stating the reason why the payment projects were not selected and shall copy the response to certain committees of the general assembly. Payment projects shall be implemented for 2 to 5 years, and certain provisions apply to payments under the pilot program. The state department shall seek any federal authorization necessary to implement the pilot program. The state department shall report to certain committees of the general assembly concerning the design, implementation, and outcome of the pilot program.

The bill requires the state department to report concerning the state department's recommendations for streamlining and simplifying the administrative structure for managing contracts relating to medicaid managed care.

25.5-1-205. Providing for the efficient provision of health care

5 **through state-supervised cooperative action - rules.** (1) COOPERATION

6 AMONG HEALTH CARE PAYORS, INCLUDING BOTH PRIVATE SECTOR

- 7 ENTITIES AND FEDERAL AND STATE-ADMINISTERED HEALTH CARE
- 8 PROGRAMS, HAS THE POTENTIAL TO ELIMINATE NEEDLESS AND COSTLY
- 9 COMPLEXITY IN THE ADMINISTRATION OF THE PROGRAMS AND TO BENEFIT
- 10 PATIENTS, PAYORS, AND THE GOVERNMENT. FURTHER, ALIGNMENT OF

¹ Be it enacted by the General Assembly of the State of Colorado:

² SECTION 1. In Colorado Revised Statutes, add 25.5-1-205 as

³ follows:

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FINANCIAL INCENTIVES AMONG PRIVATE AND PUBLIC ENTITIES MAY
 ACCELERATE AND REINFORCE IMPROVEMENTS IN HEALTH CARE QUALITY
 AND PATIENT OUTCOMES.

4 (2) THE EXECUTIVE DIRECTOR SHALL FACILITATE DEPARTMENTAL
5 OVERSIGHT OF COLLABORATION AMONG PROVIDERS, MEDICAID CLIENTS
6 AND ADVOCATES, AND PAYORS THAT IS DESIGNED TO IMPROVE HEALTH
7 OUTCOMES AND PATIENT SATISFACTION AND SUPPORT THE FINANCIAL
8 SUSTAINABILITY OF THE MEDICAID PROGRAM.

9 (3) THE EXECUTIVE DIRECTOR MAY PROMULGATE RULES RELATING
10 TO THE COLLABORATIVE PROCESS SET FORTH IN THIS SECTION.

SECTION 2. In Colorado Revised Statutes, add 25.5-5-415 and
25.5-5-416 as follows:

13 25.5-5-415. Medicaid payment reform and innovation pilot
 program - legislative declaration - definitions - creation - selection of
 payment projects - report - rules. (1) (a) THE GENERAL ASSEMBLY
 FINDS THAT:

(I) INCREASING HEALTH CARE COSTS IN COLORADO'S MEDICAID
PROGRAM CREATES CHALLENGES FOR THE STATE'S BUDGET. FURTHER, THE
INCREASING HEALTH CARE COSTS DO NOT NECESSARILY REFLECT
IMPROVEMENTS IN EITHER HEALTH OUTCOMES FOR PATIENTS OR IN
PATIENT SATISFACTION WITH THE CARE RECEIVED;

(II) MOREOVER, THE FEE-FOR-SERVICE PAYMENT MODEL MAY NOT
 SUPPORT OR ALIGN FINANCIALLY WITH EVOLVING CARE COORDINATION
 AND DELIVERY SYSTEMS;

(III) THE REFORM OF MEDICAID PAYMENT POLICIES OFFERS A
SIGNIFICANT OPPORTUNITY FOR THE STATE TO CONTAIN COSTS AND
IMPROVE QUALITY;

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(IV) NEW PAYMENT METHODOLOGIES, INCLUDING GLOBAL
 PAYMENTS, HAVE BEEN DEVELOPED TO RESPOND TO RISING COSTS AND THE
 COMPLEXITIES OF HEALTH CARE DELIVERY. OPPORTUNITIES NOW EXIST TO
 EXPLORE, TEST, AND IMPLEMENT SUCH PAYMENT REFORMS IN THE
 MEDICAID PROGRAM.

6 (V) THE STATE DEPARTMENT SHOULD EXPLORE HOW THESE NEW
7 PAYMENT METHODOLOGIES MAY RESULT IN IMPROVED HEALTH OUTCOMES
8 AND PATIENT SATISFACTION AND SUPPORT THE FINANCIAL SUSTAINABILITY
9 OF THE MEDICAID PROGRAM.

(b) THEREFORE, THE GENERAL ASSEMBLY DECLARES THAT
COLORADO SHOULD BUILD UPON ONGOING REFORMS OF HEALTH CARE
DELIVERY IN THE MEDICAID PROGRAM BY IMPLEMENTING A PILOT
PROGRAM WITHIN THE STRUCTURE OF THE ACCOUNTABLE CARE
COLLABORATIVE THAT ENCOURAGES THE USE OF NEW AND INNOVATIVE
PAYMENT METHODOLOGIES, INCLUDING GLOBAL PAYMENTS.

16 (2) AS USED IN THIS SECTION, UNLESS THE CONTEXT OTHERWISE17 REQUIRES:

(a) "ACCOUNTABLE CARE COLLABORATIVE", REFERRED TO IN THIS
SECTION AS THE "ACC", MEANS A REGIONALLY BASED DELIVERY SYSTEM
DESIGNED TO PROVIDE INTEGRATED AND COORDINATED CARE TO
MEDICAID CLIENTS TO IMPROVE CLIENT HEALTH AND REDUCE COSTS.

(b) "PILOT PROGRAM" MEANS THE MEDICAID PAYMENT REFORM
AND INNOVATION PILOT PROGRAM CREATED PURSUANT TO SUBSECTION (3)
OF THIS SECTION.

25 (c) "REGIONAL CARE COLLABORATIVE ORGANIZATION", REFERRED
26 TO IN THIS SECTION AS A "RCCO", MEANS A REGIONAL ENTITY THAT
27 PROVIDES FOR THE COORDINATION AND INTEGRATION OF CARE WITHIN THE

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ACC FRAMEWORK AND IS CONTRACTED WITH THE STATE DEPARTMENT
 THROUGH COMPETITIVE PROCUREMENT.

3 (3) (a) THERE IS HEREBY CREATED THE MEDICAID PAYMENT
4 REFORM AND INNOVATION PILOT PROGRAM FOR PURPOSES OF FOSTERING
5 THE USE OF INNOVATIVE PAYMENT METHODOLOGIES IN THE MEDICAID
6 PROGRAM THAT ARE DESIGNED TO PROVIDE GREATER VALUE WHILE
7 ENSURING GOOD HEALTH OUTCOMES AND CLIENT SATISFACTION.

8 (b) (I) THE STATE DEPARTMENT SHALL CREATE A PROCESS FOR 9 INTERESTED RCCOS TO SUBMIT PAYMENT PROJECTS FOR CONSIDERATION 10 UNDER THE PILOT PROGRAM. PAYMENT PROJECTS SUBMITTED PURSUANT 11 TO THE PILOT PROGRAM MAY INCLUDE, BUT NEED NOT BE LIMITED TO, 12 GLOBAL PAYMENTS, RISK ADJUSTMENT, RISK SHARING, AND ALIGNED 13 PAYMENT INCENTIVES TO ACHIEVE IMPROVED QUALITY AND TO CONTROL 14 COSTS.

(II) THE DESIGN OF THE PAYMENT PROJECT OR PROJECTS SHALL
ADDRESS THE CLIENT POPULATION OF THE RCCO AND BE TAILORED TO
THE REGION'S HEALTH CARE NEEDS AND THE RESOURCES OF THE RCCO.

18 (III) A RCCO SHALL WORK IN COORDINATION WITH THE
19 PROVIDERS AND MANAGED CARE ENTITIES CONTRACTED WITH THE RCCO
20 IN DEVELOPING THE PAYMENT PROJECT OR PROJECTS.

(c) (I) ON OR BEFORE APRIL 1, 2013, THE STATE DEPARTMENT
SHALL COMPLETE ITS REVIEW OF PAYMENT PROJECTS AND SHALL SELECT
PAYMENT PROJECTS TO BE INCLUDED IN THE PILOT PROGRAM. IN
SELECTING PAYMENT PROJECTS FOR INCLUSION IN THE PILOT PROGRAM,
THE STATE DEPARTMENT SHALL GIVE PREFERENCE TO PAYMENT PROJECTS
THAT PROPOSE A GLOBAL PAYMENT METHODOLOGY.

27 (II) FOR PURPOSES OF SELECTING PAYMENT PROJECTS FOR THE

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PILOT PROGRAM, THE STATE DEPARTMENT SHALL CONSIDER, AT A
 MINIMUM:

3 (A) THE LIKELY EFFECT OF THE PAYMENT PROJECT ON QUALITY
4 MEASURES, HEALTH OUTCOMES, AND CLIENT SATISFACTION;

5 (B) THE POTENTIAL OF THE PAYMENT PROJECT TO REDUCE THE
6 STATE'S MEDICAID EXPENDITURES;

7 (C) THE OVERALL GOALS OF THE ACC AND THE ALIGNMENT OF
8 THE PAYMENT PROJECT WITH THOSE GOALS;

9 (D) THE CLIENT POPULATION SERVED BY THE RCCO AND THE 10 PARTICULAR HEALTH NEEDS OF THE REGION;

(E) THE BUSINESS STRUCTURE OR STRUCTURES LIKELY TO FOSTER
COOPERATION, COORDINATION, AND ALIGNMENT AND THE ABILITY OF THE
RCCO TO IMPLEMENT THE PAYMENT PROJECT, INCLUDING THE
RESOURCES AVAILABLE TO THE RCCO AND THE TECHNOLOGICAL
INFRASTRUCTURE REQUIRED; AND

16 (F) THE ABILITY OF THE RCCO TO COORDINATE AMONG
17 PROVIDERS OF PHYSICAL HEALTH CARE, BEHAVIORAL HEALTH CARE, ORAL
18 HEALTH CARE, AND THE SYSTEM OF LONG-TERM CARE SERVICES AND
19 SUPPORTS.

20 (III) FOR PAYMENT PROJECTS NOT SELECTED BY THE STATE 21 DEPARTMENT. THE STATE DEPARTMENT SHALL RESPOND TO THE RCCO. IN 22 WRITING, ON OR BEFORE APRIL 1, 2013, STATING THE REASON OR REASONS 23 WHY THE PAYMENT PROJECT WAS NOT SELECTED. THE STATE DEPARTMENT 24 SHALL SEND A COPY OF THE RESPONSE TO THE JOINT BUDGET COMMITTEE 25 OF THE GENERAL ASSEMBLY, THE HEALTH AND HUMAN SERVICES 26 COMMITTEE OF THE SENATE, OR ANY SUCCESSOR COMMITTEE, AND THE 27 HEALTH AND ENVIRONMENT COMMITTEE OF THE HOUSE OF

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1 REPRESENTATIVES, OR ANY SUCCESSOR COMMITTEE.

2 (d) (I) THE PAYMENT PROJECTS SELECTED FOR THE PROGRAM
3 SHALL BE FOR A PERIOD OF TWO TO FIVE YEARS, AND THE PROVIDER
4 CONTRACT SHALL SPECIFY THE PAYMENT METHODOLOGY UTILIZED IN THE
5 PAYMENT PROJECT.

6 (II) THE REQUIREMENTS OF SECTION 25.5-5-408 DO NOT APPLY TO
7 THE RATE-CALCULATION PROCESS FOR PAYMENTS MADE TO MCES
8 PURSUANT TO THIS SECTION.

9 (III) MCES PARTICIPATING IN THE PILOT PROGRAM ARE SUBJECT 10 TO THE REQUIREMENTS OF SECTION 25.5-5-404 (1) (k) AND (1) (l), AS 11 APPLICABLE.

12 (IV) PAYMENTS MADE TO MCES UNDER THE PILOT PROGRAM 13 SHALL ACCOUNT FOR PROSPECTIVE, LOCAL COMMUNITY OR HEALTH 14 SYSTEM COST TRENDS AND VALUES, AS MEASURED BY QUALITY AND 15 SATISFACTION MEASURES, AND SHALL INCORPORATE COMMUNITY COST 16 EXPERIENCE AND REPORTED ENCOUNTER DATA TO THE EXTENT POSSIBLE 17 TO ADDRESS REGIONAL VARIATION AND IMPROVE LONGITUDINAL 18 PERFORMANCE.

19 (V) NOTWITHSTANDING ANY PROVISIONS OF THIS SECTION OR 20 STATE BOARD RULES TO THE CONTRARY, IT IS THE INTENT OF THE GENERAL 21 ASSEMBLY THAT TOTAL PAYMENTS, ADJUSTMENTS, AND INCENTIVES WILL 22 BE BUDGET-NEUTRAL WITH RESPECT TO STATE EXPENDITURES. THE STATE 23 DEPARTMENT SHALL NOT ENTER INTO A CONTRACT WITH A PROVIDER 24 PURSUANT TO THIS SECTION IF THE STATE DEPARTMENT ESTIMATES THAT 25 TOTAL PAYMENTS TO THE PROVIDER WILL BE GREATER THAN WITHOUT THE 26 CONTRACT.

27 (4) PILOT PROGRAM PARTICIPANTS SHALL PROVIDE DATA AND

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INFORMATION TO THE STATE DEPARTMENT AND ANY DESIGNATED
 EVALUATOR CONCERNING HEALTH OUTCOMES, COST, PROVIDER
 PARTICIPATION AND SATISFACTION, CLIENT SATISFACTION, AND ANY
 OTHER DATA AND INFORMATION NECESSARY TO EVALUATE THE EFFICACY
 OF THE PAYMENT METHODOLOGY.

6 (5) (a) THE STATE DEPARTMENT SHALL SUBMIT A REPORT TO THE 7 JOINT BUDGET COMMITTEE OF THE GENERAL ASSEMBLY, THE HEALTH AND 8 HUMAN SERVICES COMMITTEE OF THE SENATE, OR ANY SUCCESSOR 9 COMMITTEE, AND THE HEALTH AND ENVIRONMENT COMMITTEE OF THE 10 HOUSE OF REPRESENTATIVES, OR ANY SUCCESSOR COMMITTEE, AS 11 FOLLOWS:

(I) ON OR BEFORE SEPTEMBER 15, 2013, CONCERNING THE DESIGN
AND IMPLEMENTATION OF THE PILOT PROGRAM, INCLUDING A DESCRIPTION
OF THE PAYMENT PROJECTS SELECTED AND THE TIME FRAME FOR
IMPLEMENTATION;

(II) ON OR BEFORE SEPTEMBER 15, 2014, CONCERNING THE PILOT
PROGRAM AS IMPLEMENTED, INCLUDING BUT NOT LIMITED TO AN ANALYSIS
OF THE INITIAL DATA AND INFORMATION CONCERNING THE UTILIZATION OF
THE PAYMENT METHODOLOGY, QUALITY MEASURES, AND THE IMPACT OF
THE PAYMENT METHODOLOGY ON HEALTH OUTCOMES, COST, PROVIDER
PARTICIPATION AND SATISFACTION, AND PATIENT SATISFACTION; AND

(III) ON OR BEFORE SEPTEMBER 15, 2015, AND EACH SEPTEMBER
15 THAT THE PROGRAM IS BEING IMPLEMENTED, CONCERNING THE
PROGRAM AS IMPLEMENTED, INCLUDING BUT NOT LIMITED TO AN ANALYSIS
OF THE DATA AND INFORMATION CONCERNING THE UTILIZATION OF THE
PAYMENT METHODOLOGY, INCLUDING AN ASSESSMENT OF HOW THE
PAYMENT METHODOLOGY DRIVES PROVIDER PERFORMANCE AND

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PARTICIPATION AND THE IMPACT OF THE PAYMENT METHODOLOGY ON
 QUALITY MEASURES, HEALTH OUTCOMES, COST, PROVIDER SATISFACTION,
 AND PATIENT SATISFACTION, COMPARING THOSE OUTCOMES ACROSS ALL
 PATIENTS UTILIZING EXISTING STATE DEPARTMENT DATA.

5 (b) FOR PURPOSES OF EVALUATING THE PILOT PROGRAM AND 6 PAYMENT METHODOLOGIES, THE STATE DEPARTMENT MAY COLLABORATE 7 WITH A NONPROFIT ENTITY OR AN INSTITUTION OF HIGHER EDUCATION TO 8 ANALYZE AND VERIFY DATA AND INFORMATION RECEIVED FROM PILOT 9 PARTICIPANTS AND TO EVALUATE QUALITY MEASURES AND THE COST 10 EFFECTIVENESS OF THE PAYMENT REFORMS.

11 (6) THE STATE DEPARTMENT SHALL SEEK ANY FEDERAL
12 AUTHORIZATION NECESSARY TO IMPLEMENT THE PILOT PROGRAM.

13 (7) THE STATE DEPARTMENT MAY PROMULGATE ANY RULES
14 NECESSARY TO IMPLEMENT THE PILOT PROGRAM.

15 25.5-5-416. Report concerning efficient contracting in 16 managed care - legislative declaration - repeal. (1) THE GENERAL 17 ASSEMBLY FINDS AND DECLARES THAT THE STATE DEPARTMENT 18 ADMINISTERS A WIDE VARIETY OF CONTRACTS THAT ARE AUTHORIZED 19 PURSUANT TO THIS PART 4. EACH CONTRACT REQUIRES A SEPARATE 20 ADMINISTRATIVE INFRASTRUCTURE AND THE COMMITMENT OF STATE 21 DEPARTMENT RESOURCES. STREAMLINING AND SIMPLIFYING THE 22 ADMINISTRATIVE STRUCTURE MAY MAKE THE STATE DEPARTMENT MORE 23 EFFICIENT AND ALLOW THE STATE DEPARTMENT TO FOCUS MORE 24 RESOURCES ON IMPROVING VALUE IN HEALTH CARE.

(2) ON OR BEFORE JANUARY 1, 2013, THE STATE DEPARTMENT
SHALL REPORT TO THE JOINT BUDGET COMMITTEE OF THE GENERAL
ASSEMBLY, THE HEALTH AND HUMAN SERVICES COMMITTEE OF THE

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SENATE, OR ANY SUCCESSOR COMMITTEE, AND THE HEALTH AND
 ENVIRONMENT COMMITTEE OF THE HOUSE OF REPRESENTATIVES, OR ANY
 SUCCESSOR COMMITTEE, CONCERNING:

4 (a) AN ASSESSMENT OF THE POLICY GOAL AND EFFICACY OF EACH
5 TYPE OF CONTRACT ADMINISTERED PURSUANT TO THIS PART 4;

6 (b) A COMPARISON OF THE POLICY GOAL WITH THE RELATIVE
7 AMOUNT OF ADMINISTRATIVE COST NECESSARY TO APPROPRIATELY
8 MANAGE EACH PROGRAM; AND

9 (c) RECOMMENDATIONS TO THE GENERAL ASSEMBLY FOR 10 STATUTORY OR OTHER CHANGES NECESSARY TO STREAMLINE AND 11 SIMPLIFY CONTRACTS AUTHORIZED PURSUANT TO THIS PART 4.

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(3) This section is repealed, effective July 1, 2013.

13 SECTION 3. Act subject to petition - effective date. This act 14 takes effect at 12:01 a.m. on the day following the expiration of the 15 ninety-day period after final adjournment of the general assembly (August 16 8, 2012, if adjournment sine die is on May 9, 2012); except that, if a 17 referendum petition is filed pursuant to section 1 (3) of article V of the 18 state constitution against this act or an item, section, or part of this act 19 within such period, then the act, item, section, or part will not take effect 20 unless approved by the people at the general election to be held in 21 November 2012 and, in such case, will take effect on the date of the 22 official declaration of the vote thereon by the governor.