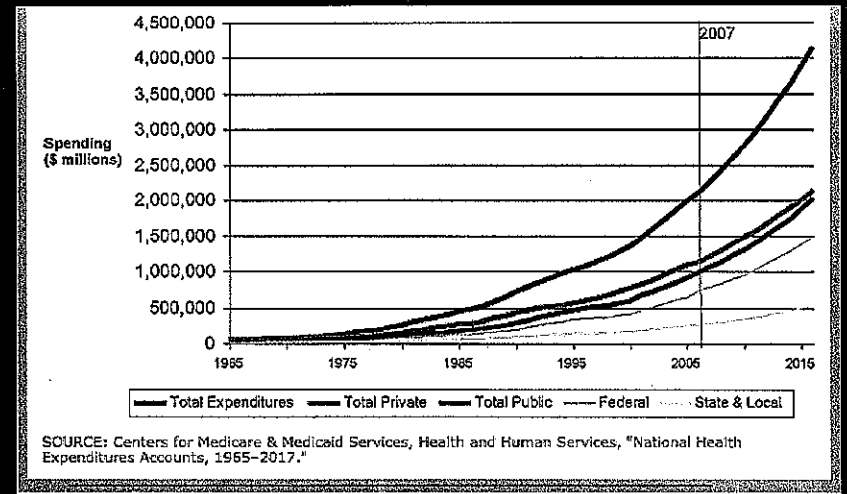


Controlling Health Care Costs: Making the Tough Choices

Colorado Health Symposium

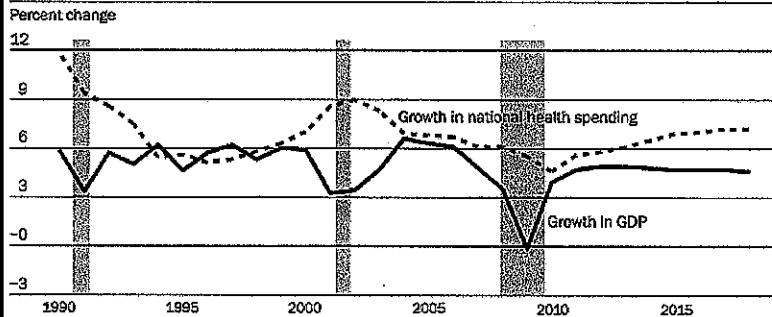
Elizabeth A. McGlynn, Ph.D.
Associate Director, RAND Health
July 31, 2009

U.S. Health Spending Increasing Rapidly



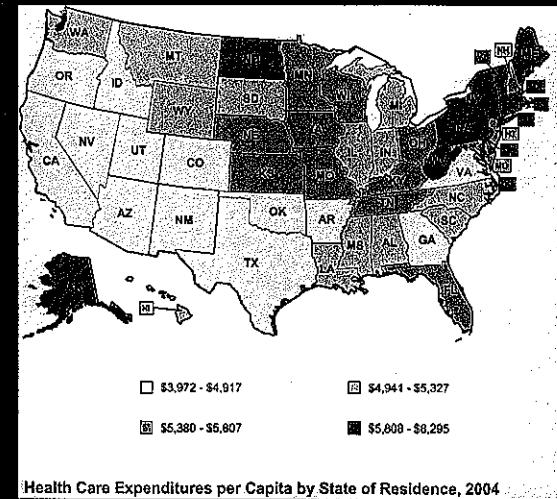
Health Care Spending Is Increasing Faster than GDP Growth

EXHIBIT 3
Growth In National Health Spending Versus Gross Domestic Product (GDP),
1990-2018



SOURCES: Centers for Medicare and Medicaid Services, Office of the Actuary, National Health Statistics Group; U.S. Department of Commerce, Bureau of Economic Analysis; and National Bureau of Economic Research.
NOTES: Historical data through 2007; projected data from 2008 to 2018. Recessions took place during July 1990-March 1991; March 2001-November 2001; and December 2007-2009 (projected) and are denoted by shading.

Per Capita Spending Varies by State



Source: Kaiser Family Foundation 2008

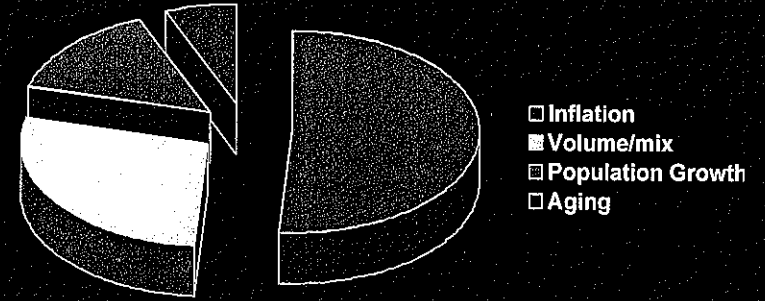
Does It Matter How Much We Spend on Health Care?

- Money spent on health care can't be spent on other things
- Spending on health care may overtake most other discretionary government spending
- But, we've been concerned about these increases for a long time without taking any serious action
- And many economists argue that we've gotten good value for this expenditure

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Drivers of Health Spending Increases



Source: California HealthCare Foundation. Snapshot, Health Care Costs 101, 2008.

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Two Basic Approaches to Reducing Spending

$$\text{\$} = \text{Price} \times \text{Quantity}$$

Reduce prices

Reduce volume

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And Two Strategies for Each...

Reduce prices

- Market-based
 - Substitution
- Regulatory
 - Price setting

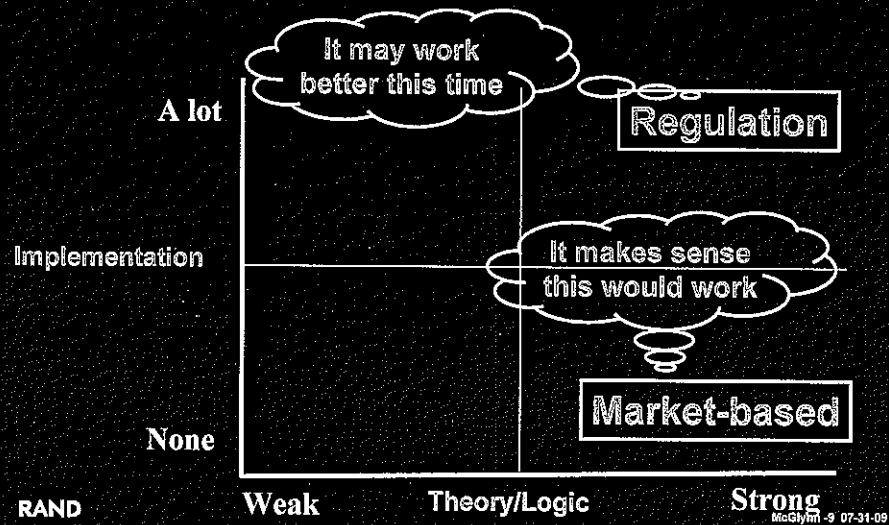
Reduce volume

- Market-based
 - Incentives
- Regulatory
 - Supply constraints

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Competing Challenges in Examining Evidence



Where Should We Start?

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What Makes Some Options More Promising than Others?

- The size of the population affected by a policy change
 - Only a few conditions affect more than 1% of population
 - Obesity affects one-third of the population
- The spending by the target population
 - Many options get savings from reducing hospitalization or emergency department visits
- A clear mechanism for changing the price or volume of services delivered
 - It isn't enough to observe that $Y < Z$: need to know how to make Z like Y

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Illustrating Some Tough Choices

- Obesity
- Bundled payment
- Reducing resources spent on end of life care

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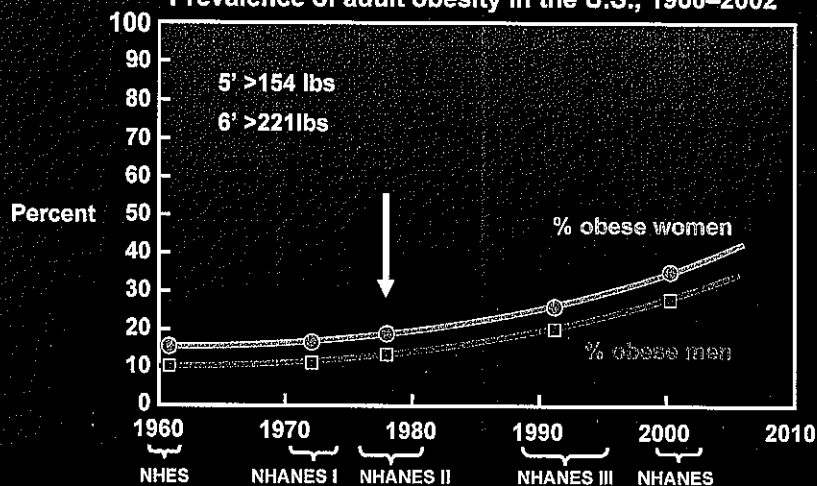
Obesity

Overweight and Obesity Are Major Health Issues

- Two-thirds of American adults and one-third of children are either overweight or obese
- Obesity is associated with, causes, or exacerbates many medical problems, e.g.:
 - diabetes
 - cardiovascular disease
 - hypertension
 - musculoskeletal problems
- Direct costs of obesity have been estimated at \$147 billion annually (2008) or 9.1% of all spending

Obesity Has Been Increasing Over the Past 30 Years

Prevalence of adult obesity in the U.S., 1960–2002



Overweight = BMI ≥ 25 kg/m², but < 30 ; obesity = BMI ≥ 30 kg/m²

RAND Was Asked to Assess Effectiveness of Bariatric Surgery Compared to Non-Surgical Weight Loss Methods

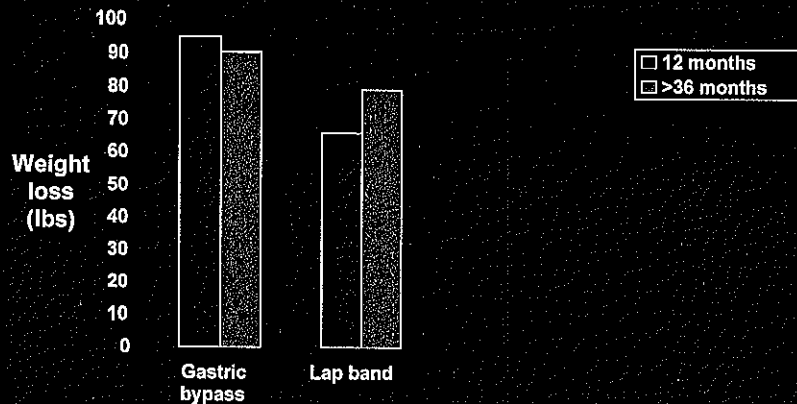


Diet/
Exercise

Pharmaceutical

Surgery

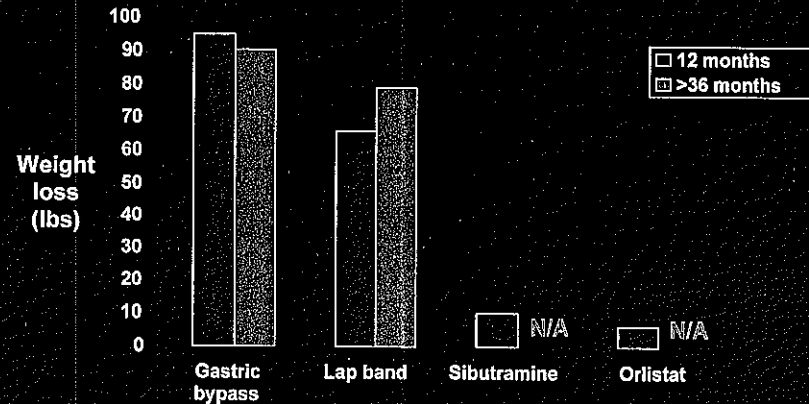
Bariatric Surgery Generates Substantial and Sustainable Weight Loss



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Bariatric Surgery Generates Substantial and Sustainable Weight Loss

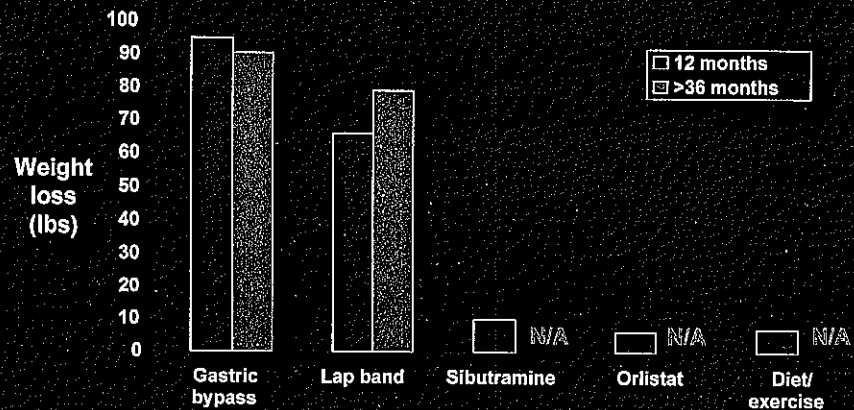


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No data for pharmaceuticals beyond 12 months

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Bariatric Surgery Generates Substantial and Sustainable Weight Loss



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No data for diet/exercise beyond 12 months

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Suggestions from the CDC to Address Obesity

- Schools placed within easy walking distance of residential areas
- Improve access to outdoor recreational facilities
- Require physical education in schools
- Enhance traffic safety in areas where people could be physically active
- Enhance infrastructure supporting biking and walking
- Discourage consumption of sugar sweetened beverages

USA Today, July 28, 2009

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What Are Some Choices?

- Lap band for all
 - 16,000 new surgeons to treat the 47 million severely obese (surgically eligible) population
- Premium discounts for people who lose weight (or maintain a healthy weight)
 - Concerns about “fairness” [ERISA]
 - Little information on effectiveness
- Changing the “built environment”
 - Cost, time to achieve impact
- Bottom line:
 - Large target population that spends \$\$\$
 - No clear mechanism for achieving reductions

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Bundled Payment

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Between FFS & Capitation: Bundled Payment

- Fee-for-service payment reimburses providers separately for each unit of service, which encourages overuse of care
- Under bundled payment, the total cost of needed services for a condition is calculated
- Bundled payment amount is generally a percentage reduction from average current payment to discourage overuse
- Applies across multiple providers and care settings
- Evidence suggests that bundled payment can save money

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We Recently Modeled One Bundled Payment Method

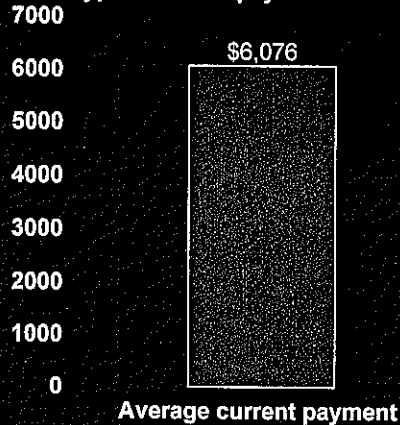
- Chronic conditions
 - Diabetes
 - High blood pressure
 - Congestive heart failure
 - Heart disease
 - Chronic lung disease
 - Asthma
- Procedures or admissions
 - Heart attack
 - Bariatric surgery
 - Hip replacement
 - Knee replacement

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An Example of the Prometheus Bundled Payment Methodology for Diabetes Care

Typical annual payment for diabetes, current payment system

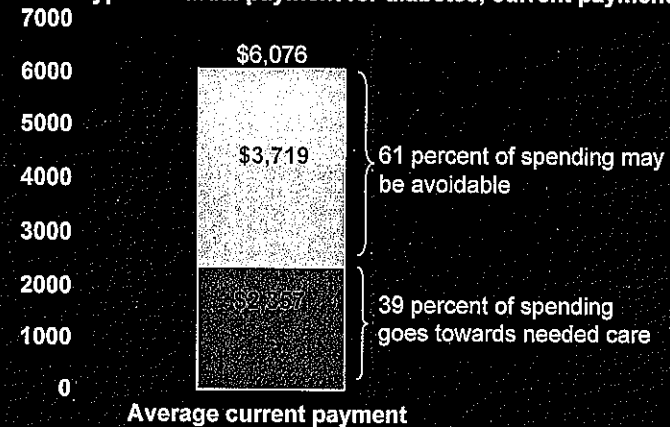


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A Large Share of Health Spending May Be Avoidable

Typical annual payment for diabetes, current payment system



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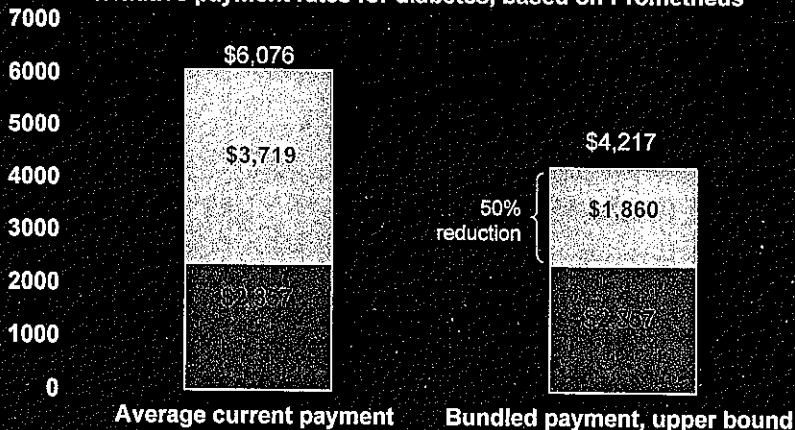
■ Necessary spending

■ Potentially avoidable spending

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Caps Would Reduce Spending by Limiting Payment for Potentially Avoidable Utilization

Alternative payment rates for diabetes, based on Prometheus



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Would It Work in Practice?

- Evidence is from hospital-based conditions
 - But chronic illness is the biggest potential saver
- Bundled payment may only work in organized delivery systems
 - Who “holds” the bundle and allocates payments?
- Bundles are difficult to develop and price
 - Prometheus: ten bundles in three years
 - Requires making assumptions about relative overuse and underuse in current use patterns
- Unknown effects on quality of care
- Bottom line: someone will get less money

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End of Life Care

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How Much Do We Spend on Care At the End of Life?

- About 10% of U.S. health care spending is for services to people in the last year of life
- You may be more familiar with Medicare-based estimates
 - 30% of Medicare spending on people in last year of life
- Often used to illustrate “wasted” spending

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Spending At the End of Life Varies

The New York Times

April 7, 2008

The Costs of Chronic Care

The intensity and cost of care provided to Medicare patients with chronic illnesses vary widely among academic medical centers.

Five top-ranked academic medical centers	AVERAGE PER PATIENT:		
	Medicare spending in the last two years of life	Hospital days in the last six months of life	Physician visits in the last six months of life
U.C.L.A. Medical Center	\$93,842	18.5	52.8
Johns Hopkins Hospital	\$85,729	16.5	28.9
Massachusetts General Hospital	\$78,666	17.3	39.5
Cleveland Clinic Foundation	\$55,333	14.8	33.1
Mayo Clinic (St. Marys Hospital)	\$53,432	12.0	23.9

Source: Dartmouth Atlas of Health Care

Note: Data are for patients who died in 2001-5.

THE NEW YORK TIMES

SIGN IN TO RECOMMEND

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Some Options for Reducing Spending

- Greater use of advance directives (“living wills”)
 - About 20% of Americans have completed them
 - Multiple studies find no relationship with resource use
- Greater use of hospice care
 - One study found hospice patients spent 4% more than those not in hospice
 - May save money in advanced cancer patients (estimates: 7-17%) but not others
- Eliminating “futile” care (do not resuscitate orders)
 - Costs similar for patients with and without DNR

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Mary, I just want to be clear: Nobody is going to be knocking on your door; nobody is going to be telling you you've got to fill [a living will] out. And certainly nobody is going to be forcing you to make a set of decisions on end-of-life care based on some bureaucratic law in Washington.

-- President Obama
July 28, 2009

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My problem, as a physician who has practiced medicine for decades, is that I just can't predict with certainty what is end-of-life care, nor can I determine for another individual the meaning of "quality of life."

-- Katherine Dowling Schlaerth, MD
San Francisco Chronicle
July 28, 2009

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Can We Reduce Health Care Spending?

- No magic bullets
- Won't be fast or easy
- Will require multiple interventions and rapid assessment
- A lot of uncertainty
- Easier to make enemies than friends in the search for solutions

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