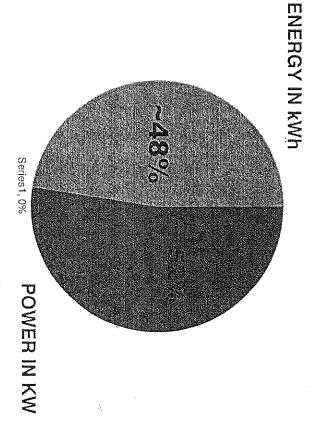
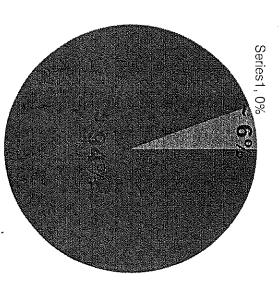
## THE TALE OF TWO PIES

THE IMPACT OF BHE'S RATE CHANGE ON A TYPICAL SMALL GENERAL SERVICE DEMAND RATE CUSTOMERS

## Balanced Before August 2013

## Lopsided After August 2013





174.5% Escalation of Demand Rates Per KW for Small General Service Demand Rate Customers

2,408% Devaluation of Energy Per kWh for Small General Service Demand Rate Customers